



RFP 2018-002 BO
ALPHA INSPECTIONS INC



Experience/Qualifications: Alpha Inspections has been providing professional building department services in Lake County since 2002. Our current clients in Lake County include Groveland (16 years), Mascotte (12 years), Fruitland Park (16 years) and Lake Sumter State College (10 years). Our philosophy is one of service and dedication to our customers, which is why we will not provide services for clients that exceed 30 miles from our home office in Clermont. When our clients need us, we are there.

Our inspectors are licensed by the State of Florida for the various trades they inspect as required under F.S. 468 part XII. Our firm, although small compared to others, is the right size to service not only our current client base, but also to include the town of Howey in the Hills. Because of our financial stability, and our reputation for being a great place to work, hiring additional staff is easily accomplished should it be required.

We have no current litigation but have acted as an expert witness for Howey in the Hills in past legal matters related to building issues. Additionally, we have no outstanding judgements or liens.



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As to the scope of services, we believe we are well suited to provide exactly what is needed in Howey in the Hills. Jeff Gerling, Vice President of Operations, was Howey's first Building Official and owned a house right next door to the Police Department. Being a former Building Official and resident gives Jeff Gerling a perspective into the Town that few firms could envision.

We plan to approach this project like we do in Mascotte, whereby citizens can access forms on the internet, can submit plans 24/7 on-line and can request inspections and receive inspection results instantly. Because 100% of the data associated with the permitting is virtual, there is no wasted office or storage space in the Town. We do, however, request that Howey provide a small space where the Building Official can meet with residents/customers to help them through any permitting issues they may face should the need arise.

Our staff provides prompt inspections and will provide inspection results and reports to the Town in the same manner. Most inspections are performed and completed by noon each day, with deficiency lists being sent directly to the contractor from the jobsite. Our inspectors carry tablets for referencing codes, providing inspection results and other essential job



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functions. Our expedited service is one that our clients and the communities we service have always appreciated.

We understand that your current Building Official will depart on December 3rd. To help your transition go smoothly, we will implement installation of software, uploading of forms and a brief orientation for existing office staff on how the system works. Once the system is launched, we believe your staff should have a 90% understanding of our system after the first week, and by the end of the first month should be 100% proficient in working within our system.

The cost of our service is based on a percentage of the permit fees. The City of Groveland ran a fee comparison between our company and similar firms a couple of years ago and found that we were the most reasonable firm based on the scope and level of services provided. We would appreciate the opportunity to sit down and discuss mutually agreeable fees for this service once the RFP process is completed. The fee structure is critical to assure the Town's Building Department accurately meets their needs while providing the best possible building department services.



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Forms bearing the Town's logos will be incorporated into standardized checklists that will assist applicants in the permitting process. Please go to www.howeybuilding.com to see a brief list of applications already formed. If awarded the contract to provide services, we will populate the website with a full compliment of checklists and forms.

We thank the Town of Howey in the Hills for the opportunity to respond to this RFP. If by chance we have not addressed all the requirements in this RFP, please feel free to request additional information as part of the interview process. Please also see below for additional information requested for this RFP.

Jeff Gerling Resume

Jeff Gerling has been in the construction industry for over 30 years, first with CMM Structures out of Ocala as a job Superintendent from 1986 to 1992. Then in 1993, Jeff joined the Marion County Building Department as a Commercial Combination Inspector. He then moved to the City of Ocala in 1996, where he worked as a Commercial Plans Examiner. In 1999, Jeff accepted the job as Building Official and Regional Vice President for Independent Inspections, where he became the



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Building Official for Howey in the Hills. In 2002, Jeff formed Alpha Inspections Inc, where he has worked as Vice President and Building Official for Groveland, Mascotte and Fruitland Park for the past 16 years.

We have additional staff and can provide their resumes upon demand. However, our current plan is for Jeff Gerling to provide most of the inspections for the town of Howey in the Hills. Additional staff members are as listed below.

Larry Schmidt, Larry DeBay, Steve Littiken, Danny Bass and Jennifer Murphy.

Insurance Certificate to be presented naming Howey in the Hills as an insured if awarded the contract.